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20 - 22 September 2012 • Indianapolis, Indiana, USA



# Connecting with Future Members

Presented by:

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&

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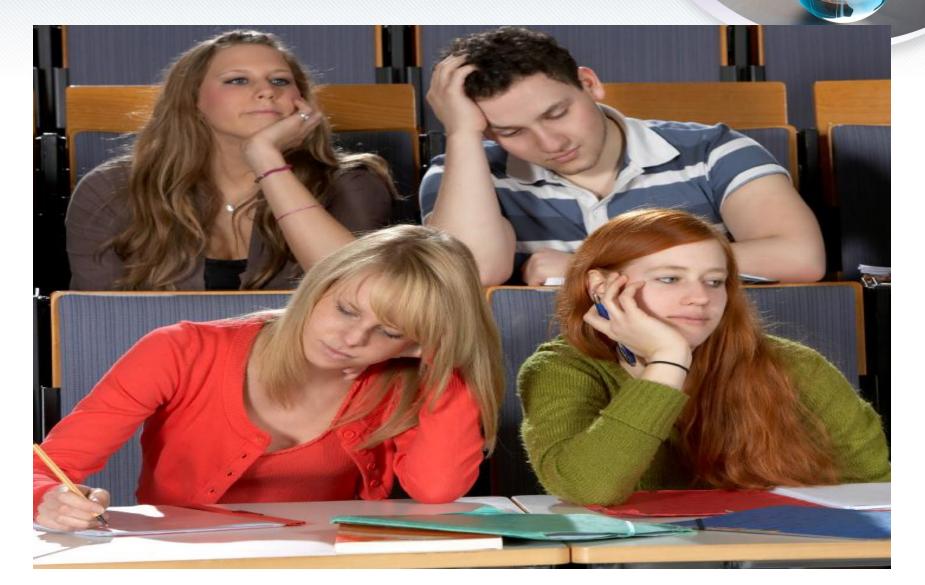


### Objectives

- Increase awareness of your chapter to connect with potential members
- Learn how to generate excitement about joining

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## Create Early Awareness

- On Campus
  - Collaborate with faculty/instructors and your dean
  - Establish welcome materials for incoming nursing students
- Student Organizations
  - Utilize/partner with student groups
  - Volunteer Organizations



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## How to Spread the Word

- New Student Orientation Session
- Involve each faculty member
- University Marketing Department
- Create a student list-serv
- Membership Ambassador

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#### Campus Presence

- Use Existing Resources
  - Utilize campus message boards
  - Post open STTI events through out campus
  - Collaborate with the university Marketing Department
  - Post events on university calendar
- Participant in campus events
  - Recruitment fairs
  - Campus outreach
- STTI Orientations



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### Off Campus Presence

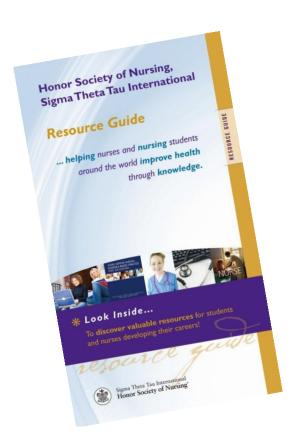
- Hospital Partnerships
  - Invite hospital staff to STTI events and programs
    - Offer CE when possible
  - Hold meetings or event at the hospital
  - Partner with hospital CNO's and administration for STTI events

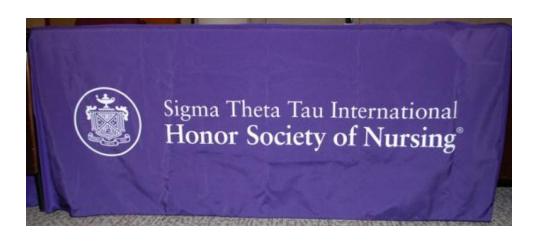
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#### Increase awareness visually







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## Why Should You??

- Builds stronger relationships with potential candidates.
- Increases acceptance rates
- Increases chapter revenue
- Expands resource/volunteer pool
- Creates a member for a life time



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#### Communicate Nursing Benefits



#### Student Central

- Free Stuff
- Opportunities to connect NOW with nurse leaders
- Access to additional websites and items of interest, just for nursing students

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#### **Communicate Nursing Benefits**



#### Virginia Henderson Library

- Free online repository
- Reliable research and evidence-based knowledge
- Open access to full-text articles on topics that rotate each month

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#### **Communicate Nursing Benefits**



# Nursing Knowledge International

- Nursing products at a discounted rate
- Free newsletters based on specialty

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#### **Communicate Member Benefits**

- Career Assistance
- Connections
  - The Circle
  - Events
  - Presentations
- Continuing Nursing Education Credits

- Publications
  - Books
  - E-magazines
  - Professional Journals
- Products, services & discounts
- Recognition
  - Grants
  - Presentations

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#### Questions?